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Kaplan California Real Estate Principles, 10th Edition (Paperback) - A

Comprehensive Guide on California Real Estate Practice Paperback 
January 1, 2017 by Charles O. Stapleton III (Author), JD Martha R.

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CALIFORNIA REAL ESTATE EXAM PREP | 2020 Real Estate Exam Prep Kaplan Real Estate Education . DRE Sponsor No. - \$50650 . Home Office-332 Front Street, Suite \$555 . La Crosse, WI \$54601 . Phone Number: \$600-660-8105 . General Information Page (This is provided to you in accordance with standards set by the California Department of Real Estate - DRE) Cost and Course Description

General Information Page - Kaplan Professional
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This textbook covers everything on building a successful practice, from disclosure to marketing to taxation, also taking the state's

certification exam. It contains sample checklists, contracts, CAR and other sample forms, and exams that closely replicate the actual state exam. It has been updated to reflect changes in legislation and in practice.

Known for its accessible approach to real estate law and comprehensive state specific information, this introductory text is a favorite with California Broker candidates. The text explores the latest legal trends, including usng the Internet in practice, consumer protection, and marking liability. Chapters include: \* Introduction \* Lesson Assignments \* Chapter One: Nature and Cycle of California Real Estate Finance. \* Chapter Two: Money and the Monetary System \* Chapter Three: Fiduciary Sources For Real Estate Finance. \* Chapter Four: Semifiduciary and Nonfiduciary Sources for Real Estate Finance. \* Chapter Five: Conventional, Insured and Guaranteed Loans. \* Chapter Six: Federal and State Financial Regulations and Lending Programs. \* Chapter Seven: Junior Real Estate Finance \* Chapter Eight: Contemporary Real Estate Finance \* Chapter Nine: Instruments of Real Estate Finance \* Chapter Ten: Real Estate Loan Underwriting \* Chapter Eleven: Processing Real Estate Loans \* Chapter Twelve: The Secondary Mortgage and Trust Deed Markets. \* Chapter Thirteen: Defaults and Foreclosures \* Chapter Fourteen: Investment Financing Strategies \* Chapter Fifteen: Mathematics of Real Estate Finance \* Exams and Answer Keys (PIN Access Only)

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help you pass the real estate exam in the quickest, easiest and most efficient manner possible. Throw away your real estate course test books and class notes, this is all you need to pass!

Anderson's name appears first on the earlier edition.

Your Real Estate Career - Prepare for Success - Time Management - Product Knowledge - Completing Seller's Forms - Completing Buyer's Forms - How Will You Get Your Business? - Marketing - The Listing Presentation - Servicing the Listing - Working with Buyers - Writing and Presenting an Offer - Financing the Purchase - Closing the Transaction - Putting It All Together.

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